

VIETNAM DAILY

[Market Commentary]

Banks pushed the whole market down while trading volumes increased

[Futures/ETFs]

Futures fell in line with the cash market

[Market Movers]

HHV, CII

May 24, 2023

		Chg
	Index	(%, bp)
Ho Chi Minh	1,061.79	-0.38
VN30	1,061.55	-0.61
VN30 futures	1,056.10	-0.32
Hanoi	215.96	+0.08
HNX30	399.56	-0.06
UPCoM	80.93	-0.09
USD/VND	23,490	+0.06
10-yr govt bond (%)	3.04	+1
Overnight rate (%)	4.19	+7
Oil (WTI, \$)	73.72	+1.11
Gold (LME, \$)	1,974.58	-0.03



Market Commentary

VNIndex 1,061.79P (-0.38%) Volume (mn shrs) 682.6 (+4.7%) Value (U\$mn) 578.4 (+5.6%)

HNXIndex 215.96P (+0.08%) Volume (mn shrs) 90.7 (-17.2%) Value (U\$mn) 63.1 (-11.3%)

UPCoM 80.93P (-0.09%)
Volume (mn shrs) 34.0 (-30.8%)
Value (U\$mn) 17.0 (-29.7%)

Net foreign buy (U\$mn) -23.7

Banks pushed the whole market down while trading volumes increased. Foreign investors were net sellers, focusing on Hoa Phat Group (HPG, -1.8%), VN Direct (VND, -2.1%), and Kinh Bac City (KBC, -1.1%).

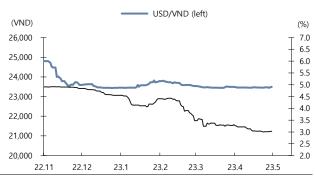
In the first four months of 2023, the total import-export turnover only reached USD210.79 billion, dropping 13.6% YoY. Of that, exports decreased by 11.8% YoY, and imports declined 15.4% YoY. As a result, related shares like TNG Investment & Trading (TNG, -2.01%) and American Vietnamese Biotech (AMV, -2.17%) closed down.

Ending Tuesday's session, the Brent oil contract prices advanced 85 cents or 1.1% to USD76.84 per barrel. The WTI added 86 cents or 1.2% to USD72.91 per barrel. Oil and gas stocks like NSHPETRO (PSH, +0.8%) and Petroleum Trading (PTV, +2.8%) also gained.

VN Index & HNX Index

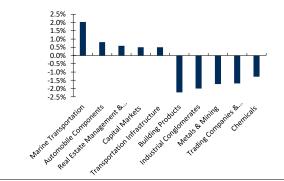


USD/VND & 10-year government bond rates



Source: Bloomberg, KB Securities Vietnam

VN Index sector performance



Source: Bloomberg, KB Securities Vietnam

Vietnam – 3-mth cumulative net foreign buy



Source: FiinPro, KB Securities Vietnam

Futures/ETFs

VN30 1,061.55P (-0.61%)
VN30 futures 1,056.1P (-0.32%)
Open 1,061.6P
High 1,064.0P
Low 1,054.5P

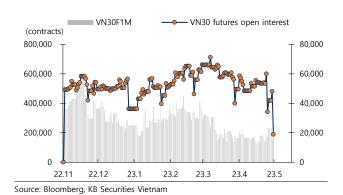
Futures fell in line with the cash market. The basis opened at -5.75bps and then fluctuated in a negative range around -6.55bps before closing at -6.1bps. Trading volumes were heavier.

Contracts 184,376 (+3.3%)

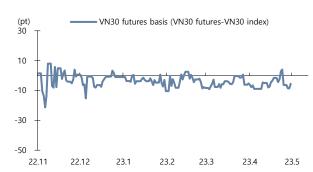
VN30 futures & VN30 index



VN30 futures volume & open interest



Front month VN30 futures basis



Source: Bloomberg, KB Securities Vietnam

Vietnam ETFs - Changes in Fund Total Asset

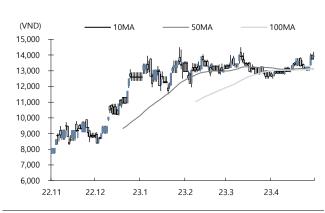


Source: FiinPro, KB Securities Vietnam

3 ★ KB Securities | VIETNAM

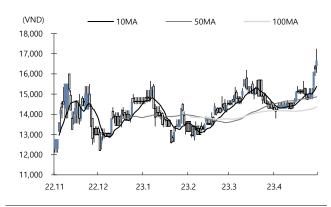
Market Movers

Deo Ca Traffic Infrastructure Investment (HHV)



Source: Bloomberg, KB Securities Vietnam

Ho Chi Minh City Infrastructure Investment (CII)



Source: Bloomberg, KB Securities Vietnam

- HHV closed up 1.5% to VND13,950.
- HHV approved the plan to issue more than 21.56 million shares to pay dividends in 2022 at the ratio of 100:7 (shareholders owning 100 shares will receive 7 shares). The record date is June 8, 2023.

- CII closed up 2.5% to VND16,650.
- CII consulted its shareholders on 2023E guidance, including VND469 billion (-50% YoY) in NPAT on revenue of VND5,155 billion (-30% YoY). In addition, the Management proposed a plan to issue VND4,500 billion in bonds to be converted into common shares for existing shareholders (par value of VND100,000) to pay debts for two BOTs, which are Hanoi Highway Expansion and National Highway 1 Expansion through Ninh Thuan province.

KBSV Model Portfolio

KBSV Research Team

Investment approach:

- Seeks to outperform the VN30 Index by identifying the most attractive stocks within our coverage universe over the next 3 months
- Employs a risk-managed exit strategy that sets a profit target of +30% and stop loss of -15%
- Uses an equal-active-weight (with monthly rebalancing method) approach that allocates 100% of the portfolio to stocks that, at times, can include a VN30 index ETF

	VN30 Index	Master Portfolio
Daily return	-0.61%	-0.84%
Cum. return	5.61%	6.41%

Performance vs VN30 Index



KBSV domestic model portfolio

Ticker	Inclusion date	Close 23/05/24	Daily return (%)	Cumulative return (%)	Main investment catalysts
					- Optimizing revenue from DMG & TGDD chains
Mobile World	19/08/09	37,950	-0.8%	-1.8%	- BHX expects to reach break-even point soon at stores and distribution centers
(MWG)					- In the long term, BHX aims to capture 10-15% of the food retail market
661.6					- Maintaining the leading position in terms of outstanding margin lending
SSI Securities (SSI)	23/01/30	22,700	-0.7%	8.4%	- Benefiting from the decline in interest rate
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	71,500	-1.0%	24.4%	- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
Tien Phong					- NIM remains stable thanks to cheap mobilized capital
Bank	21/11/11	23,500	-0.8%	-4.1%	- The leading bank in the field of digitalization
(TPB)					- The corporate bond risk is expected to abate in 2023
Dabaco					- Pork and chicken price are expected to be on recovery path in 2023
Group	23/01/30	19,200	0.0%	12.3%	- Animal feed cost decline, in alignment with global commodity price, will improve GPM
(DBC)					
FPT Corp					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR
(FPT)	18/09/06	81,300	-0.9%	235.1%	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020E
(111)					- 20%+ earnings momentum by 2020E
Vietin Bank					- Building on strong earnings recovery in 2019 & optimistic outlook for 2020
(CTG)	20/01/31	27,750	-0.5%	46.8%	- Growing expectations for capital increase in 2020 to offset loan-growth concerns
(CIG)					- Already improved asset quality and benign credit risks for 2020
DV C					- Gain benefit from growing LNG demand
PV Gas	20/12/11	92,500	-0.8%	26.0%	- Expectation on global oil price recovery
(GAS)					- Attractive valuation
Hoa Phat					- Steel consumption starts to rebound
Group	19/12/04	21,300	-1.8%	91.3%	- Construction steel prices show signs of rising again
(HPG)					- Increased capacity from Dung Quat project helps HPG expand market share
Kinhbac City					- Strong pricing for upcoming land sales after Trang Due urban land sales in 4Q19
Development	20/03/09	26,550	-1.1%	158.4%	- Beneficiary of more production facilities from EU companies after EU-Vietnam FTA
(KBC)					- Re-location of supply chains from China after COVID-19 scare

Source: Bloomberg, KB Securities Vietnam

Market Monitors

Ho Chi Minh – Net foreign buys/sells

110 6111 14111111	rict foreign bays,		
	Chg	For. Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
VCI	0.4%	7.8%	19.4
VIC	0.0%	33.3%	17.2
HDB	0.0%	12.8%	11.5
GMD	1.2%	43.4%	11.3
VHM	1.5%	49.0%	9.8
	Chg	For. Ownership	Net sell
Ticker	Chg (%)	For. Ownership (%)	Net sell (VND bn)
Ticker HPG	5		
	(%)	(%)	(VND bn)
HPG	(%) -1.8%	(%) 55.3%	(VND bn) -23.4
HPG VNM	(%) -1.8% -1.0%	(%) 55.3% 30.3%	(VND bn) -23.4 -11.5

Source: FiinPro, KB Securities Vietnam

Sectors – Top 5 best/worst weekly performance

	Chg	Key
Top 5 best performers	(%)	stocks
Electric Utilities	9.1%	PGV, NT2, PPC, TTA
Household Durables	7.0%	TTF, GDT, EVE, SAV
Industrial Conglomerates	5.8%	REE, BCG, PET, EVG
Commercial Services & Supplies	5.4%	TLG, ILB, APC, ST8
Capital Markets	4.9%	SSI, VND, HCM, VCI
	Chg	Key
Top 5 worst performers	(%)	stocks
Trading Companies & Distributors	-5.0%	VPG, TSC, BTT, TNA
Building Products	-4.7%	VGC, BMP, SHI, DAG
Textiles, Apparel & Luxury Goods	-3.5%	PNJ, TCM, MSH, GIL
Food Products	-2.4%	VNM, MSN, KDC, VHC
Beverages	-2.4%	SAB, BHN, SMB, SCD

Source: Bloomberg, KB Securities Vietnam

Hanoi – Net foreign buys/sells

- i i di i i i	Tiet foreign bays, sens		
	Chg	For. Ownership	Net buy
Ticker	(%)	(%)	(VND bn)
PVS	0.0%	3.7%	0.0
SHS	0.0%	0.4%	10.4
SLS	-0.6%	59.7%	0.7
PVC	-2.8%	4.5%	0.0
	0.00/	2.50/	0.0
PVI	-0.8%	2.5%	0.0
PVI	-0.8% Chg	For. Ownership	0.0 Net sell
Ticker			
-	Chg	For. Ownership	Net sell
Ticker	Chg (%)	For. Ownership (%)	Net sell (VND bn)
Ticker IDJ	Chg (%) -2.0%	For. Ownership (%) 0.9%	Net sell (VND bn) 0.0
Ticker IDJ MBS	Chg (%) -2.0% 0.6%	For. Ownership (%) 0.9% 1.1%	Net sell (VND bn) 0.0 10.4

Source: FiinPro, KB Securities Vietnam

Sectors – Top 5 best/worst monthly performance

	· · / / · ·	
	Chg	Key
Top 5 best performers	(%)	stocks
Electric Utilities	21.3%	PGV, NT2, PPC, TTA
Machinery	14.5%	TCH, HHS, SRF, SHA
Construction & Engineering	12.0%	DIG, HDG, VCG, PC1
Household Durables	10.3%	TTF, GDT, EVE, SAV
Commercial Services & Supplies	9.4%	TLG, ILB, APC, ST8
	Chg	Key
Top 5 worst performers	(%)	stocks
Beverages	-6.9%	SAB, BHN, SMB, SCD
Textiles, Apparel & Luxury Goods	-6.3%	PNJ, TCM, MSH, GIL
Food Products	-5.3%	VNM, MSN, KDC, VHC
Insurance	-3.9%	BVH, MIG, BIC, BMI
Specialty Retail	-3.8%	MWG, FRT, CTF, HAX

Source: Bloomberg, KB Securities Vietnam

Vietnam – Focus stocks

Ticker	Inclusion date	Close 23/05/24	Daily return (%)	Cumulative return (%)	Main investment catalysts
Mobile					- Optimizing revenue from DMX & TGDD chains
World	19/08/09	109,200	na	na	- BHX expects to reach break-even point soon at stores and distribution centers
(MWG)					- In the long term, BHX aims to capture 10-15% of the food retail market
					- Leader in mid- to high-end housing & Japanese partners for large urban area (UA)
Nam Long	10.000.000	27.500			projects
Invest	19/06/03	27,500	na	na	- Largest urban area developer (Mizuki Park UA, Akari City UA & Waterpoint US)
(NLG)					- Healthy financials & low debt ratios
Phu Nhuan					- Strong topline supported by transaction volumes (2018 +34%) & ASPs (2018 +5%)
Jewelry	19/03/22	81,000	na	na	- Strongest customer base to capture lucrative watch segment (5% of sales by 2022E)
(PNJ)					- Core business activities growing again after the "ERP" incident
					- Military Insurance Corporation (MIC) non-life premiums to boost 2019 non-bank incom
Military Bank	18/12/18	21,550	na	na	- Retail loan mix (Mcredit) supports 4% NIM against pricing competition (ACB/MBB)
(MBB)					- Mcredit work-in-progress but low-cost funding from Shinsei triples key cash loan mkt
Refrig Elec					- Office lease management & E-town Central occupancy generates stable cash flow
Eng	18/10/11	35,700	na	na	- Strategic investments in utility industry provides stable/long-term dividend stream
(REE)					
					- Software outsourcing foothold in Japan/US/Asia-Pacific/EU drives 25% overseas CAGR
FPT Corp	18/09/06	54,500	na	na	- Telecoms stable 15% growth/solid subscriber growth & profitable Pay-TV from 2020E
(FPT)					- 20%+ earnings momentum by 2020E
					- New business key stock driver & clarity on real estate projects/VIG stake positive
Gemadept					catalysts
Corp	18/08/22	23,350	na	na	- Nam Dinh Vu Phase 1 boosts handling capacity by 60% (occupancy 19E 80%/20E 100%
(GMD)					- Strategic tie up with CJ Logistics supports growth in logistics division & adds growth
					driver

Source: Bloomberg, KB Securities Vietnam

Vietnam – Focus stocks

Ticker	Inclusion date	Close 23/05/24	Daily return (%)	Cumulative return (%)	Main investment catalysts
Power Const					- Great contribution from Thanh Xuan Real Estate Project & transmission line construction.
No. 1	19/11/06	17,650	na	na	- Expect strong growth in power construction segment from investment demand from EVN
(PC1)					- Output at PC1's hydroelectric plants expected to increase sharply in 2020
Massa					- MEATLife packaged pork business positive for branded consumer product business
Masan	10/10/11	64.200			model
Group	19/10/11	64,200	na	na	- Masan boosts meat distribution into HCMC market from fourth quarter of 2019
(MSN)					- Profit from MCH & Techcombank expected to continue to grow at double digits
Petro Tech					- Despite strong share price rebound in early 2019, 2019E P/E still below regional peers
Services	18/08/15	16,900	na	na	- 9% EPS CAGR from Sao Vang- Dai Nguyet, Gallaf, Block B, White Lion Phase 2 projects
(PVS)					

Source: Bloomberg, KB Securities Vietnam

KB SECURITIES VIETNAM RESEARCH

Nguyen Xuan Binh – Head of Research

binhnx@kbsec.com.vn

Research Division research@kbsec.com.vn

Equity

Duong Duc Hieu - Head of Equity Research

hieudd@kbsec.com.vn

Banks, Insurance & Securities

Nguyen Anh Tung - Senior Analyst

tungna@kbsec.com.vn

Nguyen Duc Huy - Analyst huynd1@kbsec.com.vn

Real Estate, Construction & Materials

Pham Hoang Bao Nga - Senior Analyst

ngaphb@kbsec.com.vn

Nguyen Duong Nguyen - Analyst nguyennd1@kbsec.com.vn

Industrial Real Estate, Logistics

Nguyen Thi Ngoc Anh - Analyst anhntn@kbsec.com.vn

Retails & Consumers

Pham Phuong Linh - Analyst linhpp@kbsec.com.vn

Oil & Gas, Utilities

Nguyen Dinh Thuan - Analyst thuannd@kbsec.com.vn

Macro/Strategy

Tran Duc Anh - Head of Macro & Strategy

anhtd@kbsec.com.vn

Macroeconomics & Banks

Le Hanh Quyen - Analyst quyenlh@kbsec.com.vn

Strategy, Chemicals

Thai Huu Cong - Analyst congth@kbsec.com.vn

Strategy, Fishery & Textiles

Tran Thi Phuong Anh - Analyst

anhttp@kbsec.com.vn

Support team

Nguyen Cam Tho - Assistant thonc@kbsec.com.vn

Nguyen Thi Huong - Assistant huongnt3@kbsec.com.vn

KB SECURITIES VIETNAM (KBSV)

Head Office:

Levels 16&17, Tower 2, Capital Place, 29 Lieu Giai Street, Ba Dinh District, Hanoi, Vietnam

Tel: (+84) 24 7303 5333 - Fax: (+84) 24 3776 5928

Hanoi Branch:

Level 1, VP Building, 5 Dien Bien Phu, Ba Dinh District, Hanoi, Vietnam

Tel: (+84) 24 7305 3335 - Fax: (+84) 24 3822 3131

Ho Chi Minh Branch:

Level 2, TNR Tower Nguyen Cong Tru, 180-192 Nguyen Cong Tru Street, District 1, HCMC, Vietnam

Tel: (+84) 28 7303 5333 - Fax: (+84) 28 3914 1969

Saigon Branch:

Level 1, Saigon Trade Center, 37 Ton Duc Thang, Ben Nghe Ward, District 1, HCMC, Vietnam

Tel: (+84) 28 7306 3338 - Fax: (+84) 28 3910 1611

CONTACT INFORMATION

Institutional Client Center: (+84) 28 7303 5333 – Ext: 2656 Private Customer Care Center: (+84) 24 7303 5333 – Ext: 2276

Email: ccc@kbsec.com.vn Website: www.kbsec.com.vn

Investment ratings & definitions

Investment Ratings for Stocks

(based on expectations for absolute price gains over the next 6 months)

 Buy:
 Hold:
 Sell:

 +15% or more
 +15% to -15%
 -15% or more

Investment Ratings for Sectors

(based on expectations for absolute price gains over the next 6 months)

Positive: Neutral: Negative:
Outperform the market Perform in line with the market Underperform the market

Opinions in this report reflect the professional judgment of the research analyst(s) as of the date hereof and are based on information and data obtained from sources that KBSV considers reliable. KBSV makes no representation that the information and data are accurate or complete and the views presented in this report are subject to change without prior notification. Clients should independently consider their own particular circumstances and objectives and are solely responsible for their investment decisions and we shall not have liability for investments or results thereof. These materials are the copyright of KBSV and may not be reproduced, redistributed or modified without the prior written consent of KBSV. Comments and views in this report are of a general nature and intended for reference only and not authorized for use for any other purpose.